

Job Advertisement for Business Developer (m/w/d)



reStove
Enactus München

About Us

In India, most people in rural areas are still cooking with firewood using open stoves right inside their homes. This causes severe indoor air pollution drastically shortening the life of people and resulting in more than 1 million deaths per year. At reStove, we aim to tackle this problem by developing a small-scale and affordable domestic biogas plant for families in rural India. The plant is operated with cow dung, food waste and water and produces ready for use biogas.

As part of Enactus Munich, we aim to target the problem of indoor air pollution with an entrepreneurial approach. We recognize that most social projects are limited in generating lasting impact as their progress depends on additional means of support for their whole lifetime. Instead, we strive to help and empower people by establishing a local social start-up with a sustainable business model. Our vision is to harness the power of entrepreneurship enabling initial investment to generate sustainable and scalable impact.

Your Mission

- Development and improvement of our business case.
- Support in conducting market research and analysis.
- Support in finding ways to maximize our project's measurable social impact.
- Implementation of your own ideas and long-term vision.

Your Profile

- Strongly dedicated and proactive personality with high level of initiative
- Identification with our vision and mission
- Experience in business development, market research or similar fields.
- Result and impact-driven work ethics.
- Commitment to invest 5-10 hours/week into the project

What We Offer

- Opportunity to express yourself, realise your own ideas and thus shape the project.
- Fun team events and insights to the manifold Indian culture.
- Driven, supportive and appreciating team culture
- Opportunity to take over responsibility and ownership
- Open, transparent and collaborative atmosphere
- Access to Munich's vibrant start up ecosystem through the Enactus Munich network.

Apply here: <https://forms.gle/rRiCeuxv9Xzo2tc99>